



Cisco Unified Communications Software Subscription



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What Is Cisco Unified Communications Software Subscription?

- Allows customers to pre-purchase major software version upgrades at a reduced cost as a one, two or three year subscription with increasing discounts
- Consistent pricing structure among all Cisco Voice Technology Group products
- Priced per seat, mailbox or agent based
- Replacement for the upgrades (U) in Software Application Support plus Upgrades (SASU) service
- Complementary to Cisco Unified Communications Operate Services (Essential and Select)



Cisco Unified Communications Software Subscription—Value Proposition

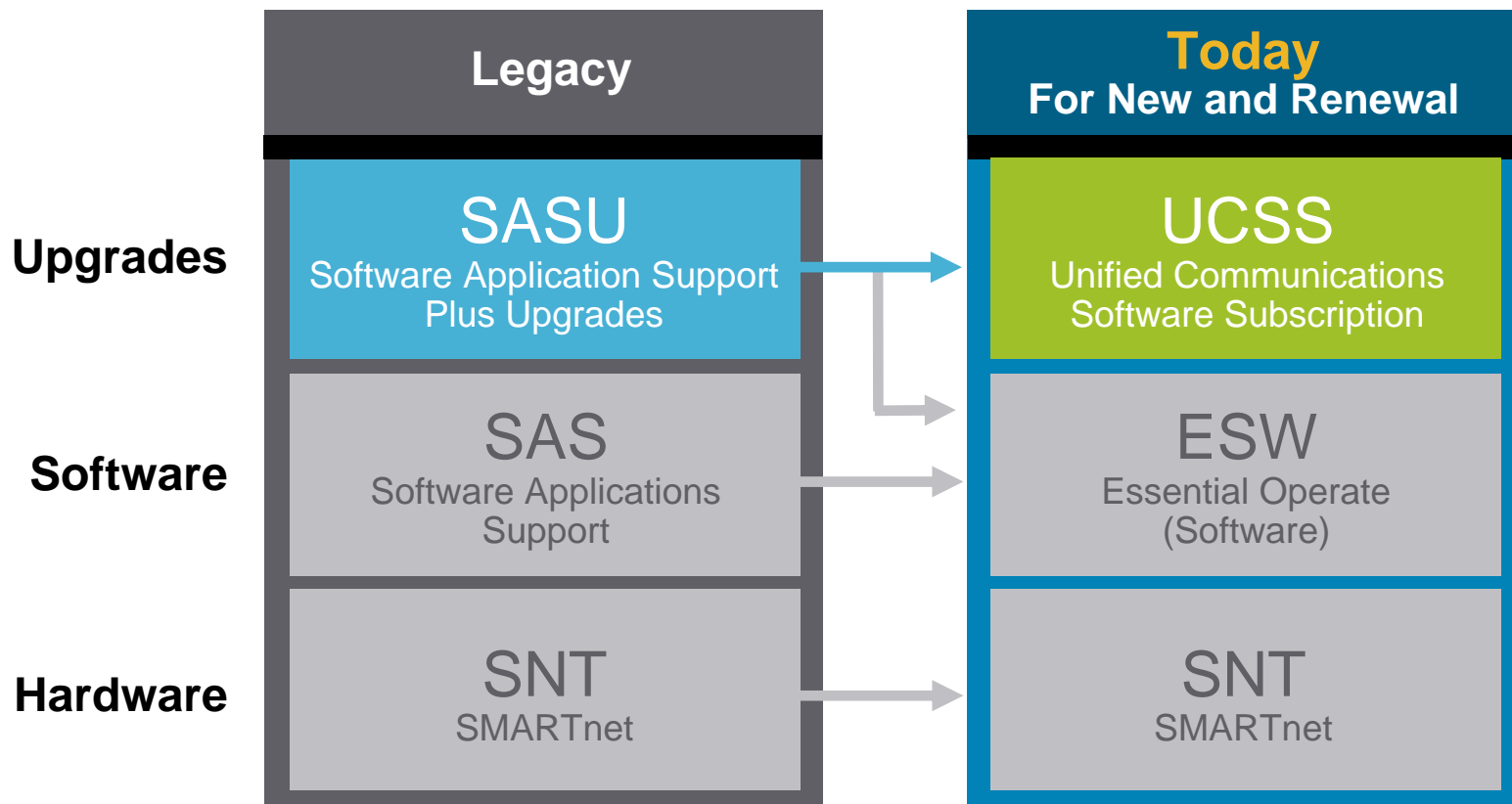
Increase your Cisco Unified Communications business value and return on investment through an economical approach to upgrading to new Cisco applications and solutions.

- Maintain competitiveness by staying current with new software product features and capabilities.
- Lower overall costs through discounted upgrades and multiyear discounts.
- PREDICT and PLAN IP Communications budgets over multiple years and/or budget once instead of “going to the well” every time an upgrade is required.
- Complements Cisco Unified Communications Operate Services (Essential and Select) to provide full lifecycle services.

Definition of a “Major Application Software Release Upgrade”

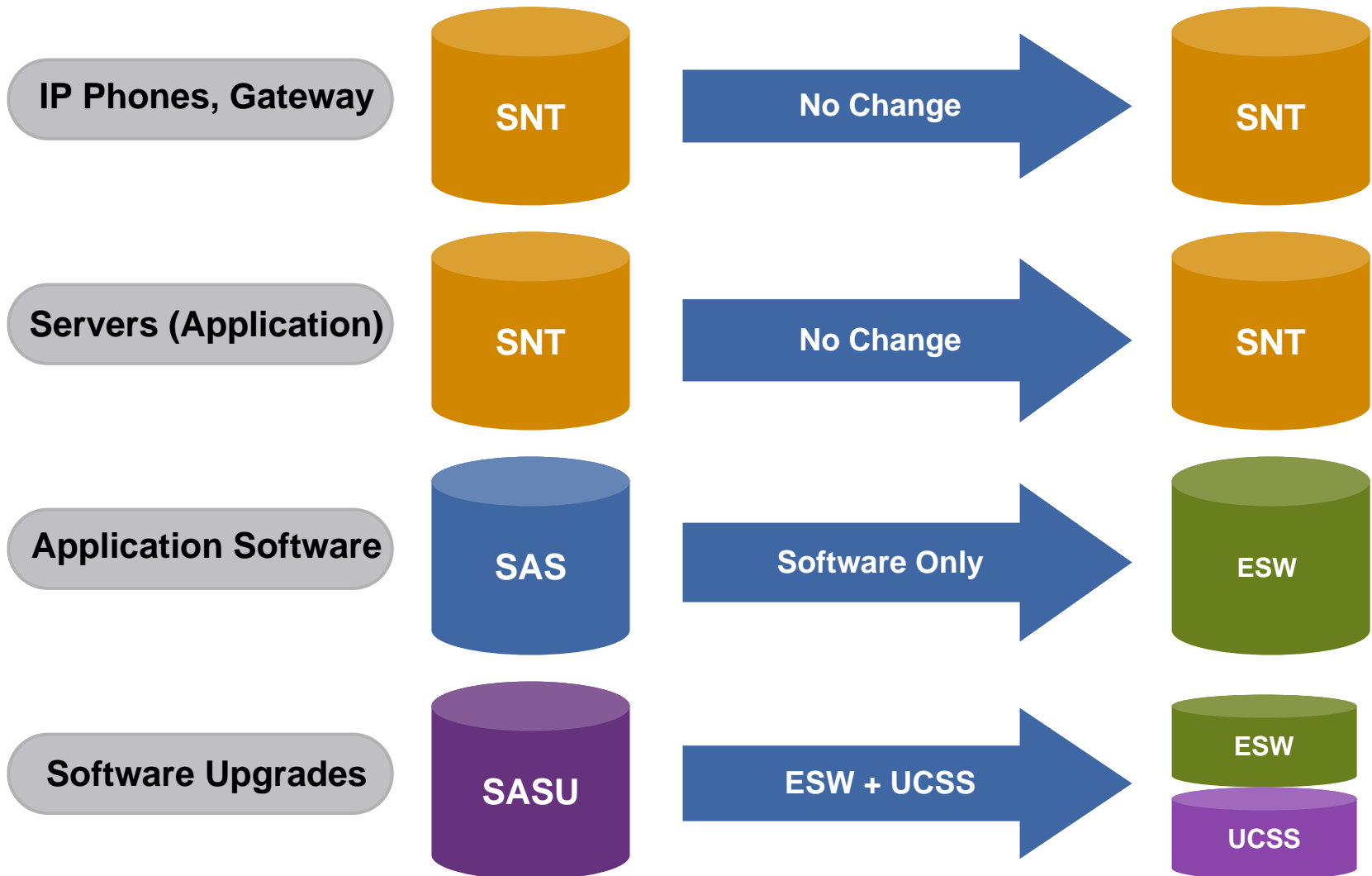
- A major software release is indicated by the first number that identifies the software version. For example, for the product X.Y(z), X identifies the major
- Major release upgrade example (covered under UCSS):
UCM 4.1 to UCM 5.0
- Minor release update example (covered under Operate Services):
UCM 5.0 to UCM 5.1

The “U” of SASU Now Becomes UCSS



Cisco Unified Communications Services

Transition Legacy → Operate Services



Cisco Unified Communications Software Subscription Availability

Product Name	Top Level UCSS SKU	Product Name	Top Level UCSS SKU
Cisco Unified Communications Manager	UCSS-UCM	Cisco Unified Presence Server	UCSS-CUPS
Cisco Unified Contact Center Enterprise	UCSS-CCE	Cisco Unified Mobility Manager	UCSS-MM
Cisco Unified Contact Center Express	UCSS-CCX	Cisco Unified Personal Communicator	UCSS-UPC
Cisco Unified MeetingPlace	UCSS-MP	Cisco Emergency Responder	UCSS-CER
Cisco Unified MeetingPlace Express	UCSS-MPE	Customer Voice Portal	UCSS-CVP
Cisco Unified MeetingPlace Express VT	UCSS-MPEVT	Cisco Intelligent Contact Management Hosted	UCSS-ICH
Cisco Unity	UCSS-Unity	Cisco Unified PhoneProxy	UCSS-UPP
Cisco Unity Connection	UCSS-UNITYCN	Cisco IP Interactive Voice Response (IP IVR)	UCSS-IPIVR
Cisco Unified Contact Center Hosted	UCSS-CCH	Cisco Unified Application Server	UCSS-UAE
Cisco Unified Communication Manager Business Edition	UCSS-CMBE	Cisco Unified Attendant Console	UCSS-ATT

Cisco Unified Communications Software Subscription Tiered Pricing SKUs

	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5	Increment
Cisco Unified Communications Manager	10	100	1,000	5,000	10,000	User
Cisco Unity	10	100	1,000	5,000	10,000	User
Cisco Unity Connection	10	100	1,000	-	-	User
Cisco Unified Contact Center Enterprise	10	100	1,000	5,000	-	Agent
Cisco Unified Contact Center Express	1	10	25	50	-	Agent
Cisco Unified MeetingPlace	1	10	100	500	-	Port
Cisco Unified MeetingPlace Express	1	10	100	-	-	Port

Cisco Unified Communications Software Subscription – Ordering Example

Customer Requires a 3 year subscription for 4,250 Users of Cisco Unified Communications Manager:

They would order:

- UCSS for UCM for Three Years - 1,000 Users
UCSS-UCM-3-1K (Quantity 4)
- UCSS for UCM for Three Years - 100 Users
UCSS-UCM-3-100 (Quantity 2)
- UCSS for UCM for Three Years - 10 Users
UCSS-UCM-3-10 (Quantity 5)



Cisco Unified Communications Software Subscription Quoting/Ordering/Activation Process

- **Step 1:**
Generate a Cisco Unified Communications Software Subscription (UCSS) quote using the Quick Quote Tool.
- **Step 2:**
Place a UCSS order using Solution Expert, Quote Builder or other customary product ordering method.
- **Step 3:**
Upon receipt of a UCSS Subscription Activation Document and Activation Keys, go to the Activation Website and activate subscription.

At a later time, take action to acquire Major Software Upgrade covered under the UCSS Subscription.
- **Step 4:**
Using the Operate Services contract number, gain access to Unified Communications Software through Software Center or the Product Upgrade Tool (PUT).

For More Information:

<http://cisco.com/go/ucss>

